



OBSIDI®

**TECH STAFF
AUGMENTATION**
Scale Smarter, Move Faster

COMMON HIRING CHALLENGES

- **Limited Access to Specialized Talent**
 - *"I can't find the niche skills I need locally."*
- **Slow Hiring and Onboarding**
 - *"It takes too long to hire and ramp up new employees."*
- **High Recruitment and Overhead Costs**
 - *"Full-time hires are expensive, and budgets are tight."*
- **Lack of Flexibility**
 - *"I need to scale my team up or down without long-term commitments."*
- **Keeping Up with Emerging Tech**
 - *"My team lacks expertise in AI, cloud, or legacy modernization."*
- **Integration Struggles**
 - *"New hires take too long to adapt to our workflows and tools."*



COMPARING HIRING MODELS

Current	In-House Hiring	Outsourcing	Staff Augmentation
Time-to-Hire	30-90 days	Weeks	1-2 weeks
Onboarding	Extensive training	Managed by the outsourcing provider	Minimal, ready-to-deploy skills
Cost	Salary, benefits, office space	Fixed contract, often higher long-term	Flexible, pay-as-you-go
Expertise Access	Local talent or relocation	External teams, lack integration	Global specialists
Management	Full employment model	Fully managed by the provider	Client-led, provider handles admin (Your projects are yours!)
Risk	Costly bad hires	Less control over quality and proces	Lower risk, faster replacements

WHY CHOOSE **TECH** **STAFF AUGMENTATION**

With the **growing demand for niche skills**, companies need **faster, more efficient hiring solutions**. Staff Augmentation offers a flexible hiring model to access specialized talent while retaining complete project control.

At Obsidi®, we offer AI-driven **talent matching** that streamlines the process, providing **pre-vetted, highly skilled professionals** ready to integrate seamlessly and deliver immediate results.

Obsidi® Tech Staff Augmentation

In today's dynamic business landscape, having the right talent is more than essential—it's transformative. Obsidi® Staff Augmentation is your strategic partner, delivering tailored talent solutions designed to drive growth, strengthen teams, and ensure your long-term success.

Unmatched Access to Talent

A talent pipeline filled with 90,000+ job seekers- Obsidi® has qualified candidates to fit all your needs.

Data Driven Hiring Decisions

Obsidi® leverages AI-driven talent matching to streamline recruitment, combining market knowledge and expertise to identify top talent and ensure informed hiring decisions.

More than Cost Savings: A Strategic Advantage

- Pricing options and structures that fit your organizational process.
- Role types: Remote, Hybrid, or In-person
- Contract Lengths: 6 - 24 months

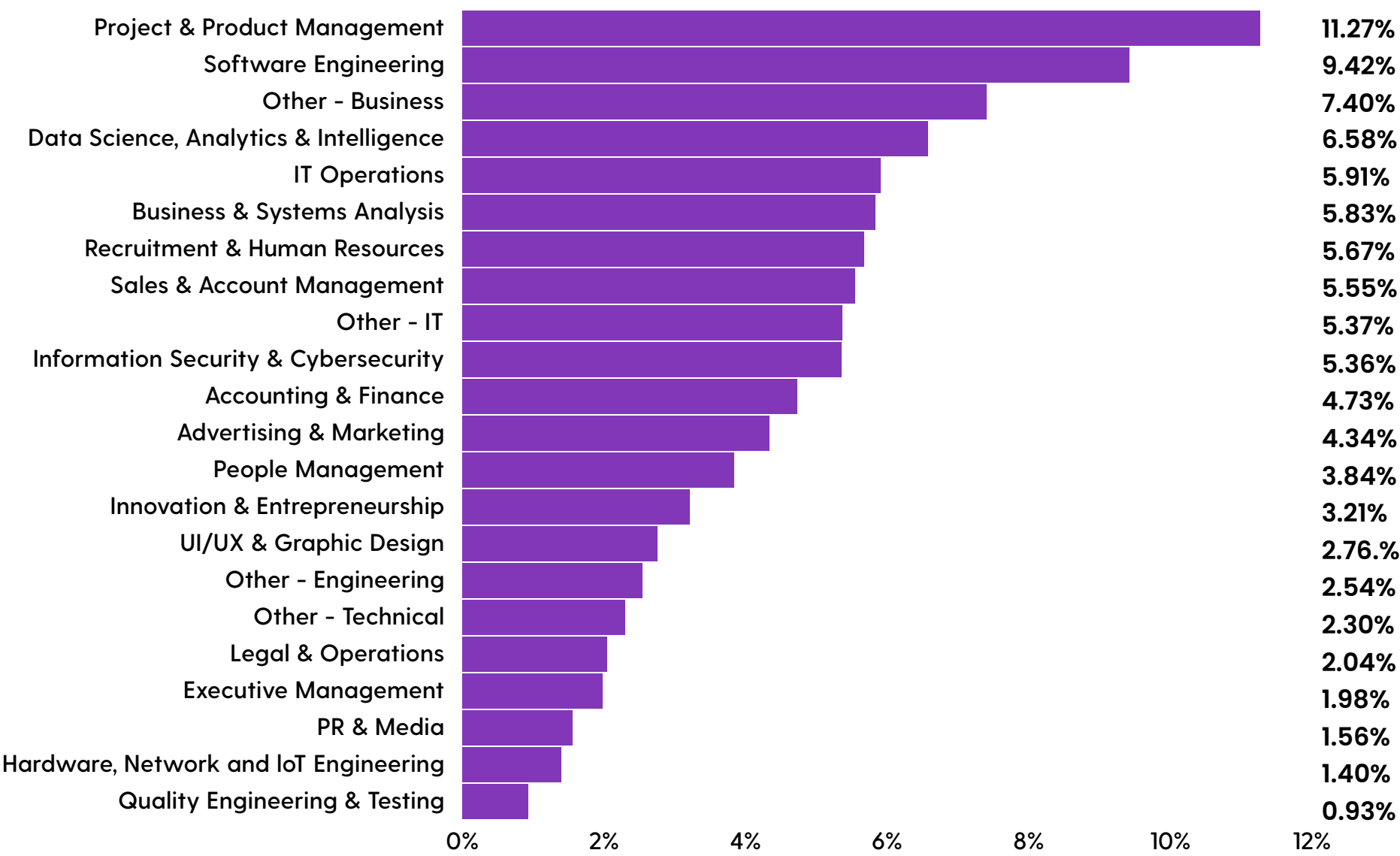
NEED TOP-TIER TALENT FAST?

With Tech Staff Augmentation, gain **immediate access to pre-vetted professionals** ready to deliver results. Adapt your workforce with flexible talent solutions—short-term, long-term, or project-based—backed by our **unmatched network of 90,000+ Black tech professionals across diverse domains.**

SPECIALIZED TALENT WE CHAMPION

- Data Science, Analytics and Intelligence
- Information Security & Cybersecurity
- Project & Product Management
- Software Engineers
- IT Operations

TALENT AREA OF EXPERTISE



WHAT OUR PARTNERS SAY



Taylor Coutts

Senior Director, Technical Recruiting

“(The) network is unparalleled. Coupled with authentic conversations focused on the path forward for businesses, makes them a force to be reckoned with.”



Zahi Maalouf

North American Program Manager

“Our partnership with Obsidi has been instrumental in connecting us with talented Black tech professionals. Their ability to identify and provide top-tier candidates has helped us build a more diverse and innovative team.”



Amazon

Talent Acquisition Team

“The Obsidi hiring tool has transformed my approach to sourcing diverse talent. With its innovative features, I successfully filled a niche role with an outstanding candidate.”

HOW DOES IT WORK

NEEDS ASSESSMENT

DAY 1



Identify skill gaps

TALENT MATCHING

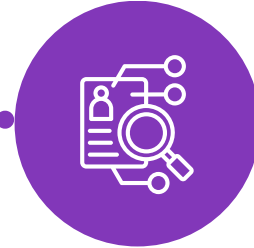
1-3 DAYS



Find specialists
with niche
expertise

SCREENING & SELECTION

3-5* DAYS



Technical
assessment and
vetting

*If testing is required

ONBOARDING & COLLABORATION

1-2 DAYS



Fast integration
into teams

SCALING OR TRANSITIONING

AS NEEDED



Adjust as needed



LET'S BUILD YOUR DREAM TEAM

Everything we do is unique, and we know your business needs are too. If you are looking for bespoke ways to engage with the Black tech community, we can help. Contact us today!

Email us for inquiries or feedback
talentservices@obsidi.com

Follow our impact
[Obsidi.com/partners](https://obsidi.com/partners)